

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

ORGANISATION INFORMATION

* indicates a required field

IMPACT Philanthropy Application Program [Guidelines 2023](#)

* I confirm that I have read and understood the guidelines (above) prior to completing this form.

1. Organisation details

Organisation * Charles Sturt University

ABN * 83 878 708 551

Information from the Australian Business Register	
ABN	83 878 708 551
Entity name	CHARLES STURT UNIVERSITY
ABN status	Active
Entity type	Other Incorporated Entity
Goods & Services Tax (GST)	Yes
DGR Endorsed	Yes (Item 1)
ATO Charity Type	Charity More information
ACNC Registration	Registered
Tax Concessions	GST Concession, Income Tax Exemption
Main business location	2678 NSW

Information retrieved at 2:16pm today

Please ensure your ABN and details listed above are correct as we will use this information to confirm your eligibility, including your charitable tax status and ACNC registration. Perpetual will not be responsible for any incorrect data.

Street Address * Boorooma St
Charles Sturt University NSW 2678 Australia
Address Line 1, Suburb/Town, State/Province, Postcode, and Country are required.

Phone (business hours) * (02) 6933 2578
Must be an Australian phone number.

General email * research@csu.edu.au
Must be an email address.

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Website * <https://www.csu.edu.au>
Must be a URL.

Charitable status * DGR1 DGR2 DGR4 TCC None of the above

1.1 Contact details — Head of organisation (CEO, Head of Department / School, Director of Institute etc)

Head of organisation * Prof Michael Friend

Position * Pro Vice Chancellor Research & Innovation

Email * pvcric@csu.edu.au

1.2 Contact details — Chair

Chair * Prof Jason White

Email * research@csu.edu.au

1.3 Contact details — Chief Finance Officer

Chief Finance Officer * Mr Grant Jones

Email * cfo@csu.edu.au

1.4 Contact details - Applicant

Applicant * Dr Suzanne Hopf

Position * Discipline Lead (Speech Pathology)/Senior Lecturer

Phone (business hours) * (02) 6933 2035

Email * shopf@csu.edu.au

1.5 What is the organisation's mission statement? *

To build skills and knowledge in our regions through choice and flexibility to students, and working hand-in-hand with industries and communities in teaching, research and engagement. Respecting our historical roots, we widely share our knowledge and expertise and we bring strength and learning from this back to our regions.

Word limit of 50 words.

I confirm the organisation is a going concern (can continue to operate on a financially viable basis into the foreseeable future). *

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Yes No

I confirm the organisation is not under administration. *

Yes, the organisation is NOT under administration

A 'no' response will make the application ineligible.

Resourcing Insights

Perpetual does not assess the data provided below. This will be used to provide useful insights into the sector. For the first five questions/figures if unsure of any amount, please leave blank.

What is the annual revenue generated by the organisation?

\$651,690,000.00

As per financial statements.

Fundraising Income

\$0.00

Must be a dollar amount.

Fundraising Expenditure

\$0.00

Must be a dollar amount.

Enter as a positive amount.

Total Expenses

\$507,965,000.00

Must be a dollar amount.

Enter as a positive amount.

Total Profit or Loss

\$143,725,000.00

Must be a dollar amount.

Use minus (-) sign for negative amounts.

Provide a percentage breakdown of how revenue is generated (must equal 100%)

(If an error occurs, please remove the % sign)

Government % * 64.62%

Philanthropic trusts % * 0%

Corporate / Sponsorship % * 17.12%

Direct fundraising % * 0%

Membership fees % * 0%

Investment income % * 15.80%

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Bequests % * 0.07%

Other % * 2.39%

Total % 100
This number/amount is calculated.

What types of fundraising programs are you currently operating?

- | | | |
|--|---|---|
| <input type="checkbox"/> Direct marketing | <input type="checkbox"/> Events (in person) | <input type="checkbox"/> Bequests |
| <input type="checkbox"/> Digital (ie social media) | <input type="checkbox"/> Events (virtual) | <input type="checkbox"/> Capital campaigns |
| <input type="checkbox"/> Face to face | <input type="checkbox"/> Community | <input type="checkbox"/> Trusts and Foundations |
| <input type="checkbox"/> Telephone | <input type="checkbox"/> Major gifts | <input type="checkbox"/> Other: |
- No more than 3 choices may be selected. These should reflect your top 3 programs.

What is your charity size? *

- Small Medium Large
As classified by the ACNC.

How many people work within the organisation (paid)? *

1894
Include part-time & casual staff.

How many people work within the organisation (active volunteers)? *

0

Has the number of active volunteers within the organisation increased or decreased over the last 3 years? *

Remained the same

ORGANISATION INFORMATION CONT'D

*** indicates a required field**

The organisation works within which sector? *

Education

Is the organisation a university, hospital or medical research institution? *

Yes No

If yes, which department

Charles Sturt University, School of Allied Health, Exercise & Sport Sciences

The organisation or department primarily assists people of the following group *

Not specific to one group

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

1.6 What is the primary objective of the organisation? *

Yindyamarra Winhanganha is a Wiradjuri Phase meaning 'the wisdom of respectfully knowing how to live well in a world worth living in'. Yindyamarra Winhanganha is our purpose and guiding principle. It is about creating a world worth living in. From our courses and student experience, our research and industry partnerships, to our community engagement, social responsibility and sustainability initiatives, we strive to make a difference. We empower the leaders of tomorrow through innovative education and applied research, and we have a strong commitment to learning from and working with Australia's First Nations people.

Word limit of 100 words.

1.7 Provide a brief overview of your organisation's top strategic priorities for 2023 - 2024. *

To further develop a sector leading course profile, design leading edge learning experiences, deliver excellence in teaching and graduate outcomes and support student pathways for aspiration, equity and diversity.

To grow stronger research partnerships with industry, government, First Nations, regional communities and international collaborators. To provide world-class facilities and expertise in digital applications. To deliver excellence in research and innovation outcomes. To continue to embed First Nation ways of knowing, being and doing.

For the University to develop capability and recognise achievements, create opportunities for our people to excel, and promote a healthy, equitable and inclusive culture.

Word limit of 100 words.

1.8 List between three and five key performance indicators (KPIs) that your organisation uses to measure the efficient use of its resources? *

The university financial sustainability KPI is the net operating margin.

Viability of Subject Offerings assesses individual subject offerings at three different levels: i) Viable with 20 or more students, ii) Marginal with 10 - 19 students, and iii) Not viable with less than 10 students.

The safety and wellbeing of staff is measured by an assessment of lost time injury frequency rate that is based on the number of 'lost time' injuries in the previous twelve months relative to the number of hours worked by staff.

Word limit of 150 words. Provide targets or goals to demonstrate how you measure each of your efficiency KPIs.

1.9 Demonstrate how your organisation is performing against the key performance indicators listed above. *

The 2022 Net Operating margin budget is -8.4%. As of October, the actual net operating budget is at -1.3%.

The viability ratios has remained stable from 2020 to 2022 with a majority of subject remaining viable.

The staff lost time frequency rate from December 2020 to August 2022 has on average remained well below the industry standard.

Word limit of 150 words.

1.10. List between three and five key performance indicators (KPIs) that your organisation uses to measure how effective it is at achieving its mission *

Commencing student progress rate is an important KI to measure success in student orientated strategy.

Two key KPI's in research is i) the annual reporting of HERDC income reflecting university success in engaging successfully with collaborators. ii) Measuring research output quality by

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

the number and percentage of Q1 and Q2 journal articles.

Stakeholder advocacy will be measured by implementing a Stakeholder Net Promotor Score (NPS).

Word limit of 150 words. Include targets and measures used to demonstrate performance against KPIs. Must be relevant to mission and/or strategic priorities.

1.11 Demonstrate how your organisation is performing against the key performance indicators listed above. *

The key performance indicators are updated monthly with data.

Commencing student progress total data for 2021 was 88% compared with 2020 at 86% and 2019 82%.

Research Quality seeks to increase the percentage of Q1 and Q2 journal articles. In 2021 the percentages were Q1 52% & Q2 23%. In 2022 Q1 58% and Q2 21%

The stakeholder advocacy is measured by the NPS. A survey is conducted with randomly selected community and partner stakeholders regarding recommendation of the University. The scoring is a scale of 0 to 10 and the result is calculated by subtracting the percentage of Detractors from the percentage of Promotors. The NPS can range from -100 to +100. From August 2021 to May 2022 the average NPS is 32. For the months May and June 2022 the NPS was 55.

Word limit of 150 words.

1.12 Provide three to five external forces or trends that are presenting challenges to your organisation. List them first, then provide further detail in the box below.

A minimum of 3 are required. These should be high level statements (2-3 words).

1. *

Regional University advocacy

2. *

International student engagement

3. *

Industry research collaboration

4.

5.

Describe why each external force or trend is presenting a challenge to your organisation. *

1. Charles Sturt as a regional university is of vital importance both to the regions and the nation. To strengthen the advocacy and representation of the importance of regional universities to regional Australia Charles Sturt is a member university of the Regional Universities Network (RUN). The RUN group collaborate in media campaigns, government submissions and publications focusing on regional university issues.

2. Following the impact of COVID 19 on critically reducing international student enrolments in the Australian tertiary sector the University Office of Global Engagement and Partnerships has been developing various strategies to re invigorate international student exchanges and

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

enrolments. Initiatives include increased emphasis on developing educational partnerships and broadening student exchange opportunities

3. The University research sector is increasingly working with industry and community partners to deliver impactful applied research to solve industry research based questions. To enhance Charles Sturt's capacity for effective industry partnerships in 2022 three Research Institutes have been founded with a focus on research business development strategy. The three institutes focus on agriculture, water and environment, rural health and artificial intelligence and cyber futures.

Word limit of 250 words.

1.13 Provide three to five risks that affect your organisation. List them first, then describe and provide mitigation strategies in the box below.

A minimum of 3 are required. These should be high level statements (2-3 words).

1. *

University personnel

2. *

Breaches of research standards

3. *

Complaints management

4.

5.

Describe each risk and accompanying strategies to mitigate each risk. *

1. The inability to attract, retain, and develop diverse qualified, skilled, and experienced personnel. The university has set four values that guide the recruitment and management of personnel at the university. The four values are insightful, inclusive, impactful and inspiring. There are a number of strategies to mitigate the risk based on the four values. This includes formal policies that support a flexible work environment leading to improved work/life balances for personnel. Also, there are programs and activities to support leadership development, workplace health and safety, staff wellbeing, women in leadership and indigenous staff.

2. Breaches of research standards that can lead to reputational damage. CSU has a number of research policies that when applied mitigate the risk of breaches of research standards. CSU research policy intends to ensure that research activities conducted by the university comply with all standards, legislation, regulation and funding requirements for research. The application of the research policy is supported by a well resourced Office of Research Services and Research Integrity Unit.

3. Failure to adequately manage complaints due to ineffective processes that can lead to an adverse impact on reputation and service delivery to internal and external stakeholders. CSU has a clear complaints management policy that is applied through a complaints management procedure. Complaints, grievances and whistleblowing policy is managed by the Office of Governance and Corporate Affairs and information is clearly accessible via a relevant website. The University Ombudsman oversees the implementation of the University complaints and whistle blowing policies and procedures.

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Word limit of 250 words.

PROJECT INFORMATION

*** indicates a required field**

2.1 Project Title *

Enriching Language and Literacy Environments in the Early Years: Fiji Caregiver Training

Project start date *

01/07/2023

Funding is received in June 2023. The earliest your project can start is July 2023.

Project end date *

30/06/2025

Project must be completed within one year.

Project Location

Nadi Fiji

Country of activity *

Fiji

The application primarily seeks to address issues in which geographic area? *

International

Is it specific to one of these areas? *

Overseas communities or charities

Is this application for Health and Medical Research? *

Yes No

If yes, complete Section 3 of this form.

What are the primary areas of focus for this project/program? *

Education > Primary and secondary education > Early childhood education

Health > Rehabilitation > Speech and hearing rehabilitation

No more than 5 choices may be selected.

Required for ACNC classification. You can select items from any area of the list – all have equal value.

Only select sub-categories if you want to be more specific. In this question we want to know about the field of work (e.g. arts, sport, health), rather than the types of people it will affect (e.g. young people, refugees).

Total project cost *

\$202,686.00

Must be a whole dollar amount (no cents).

Type of project *

Core project funding

The following will not be considered for funding: retrospective funding, fundraising appeals (incl. general capital appeals), or funding direct to individuals.

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

2.2 Project description. *

This three-phase project that will support the Frank Hilton Organization (FHO) to provide evidence-based training to Fijian caregivers on how to maximise communication rich environments. The first two research focused phases aim to:

(Phase 1) map young Fijian children's communication (oral language and literacy) across environments to consequently: (a) identify Fijian family language policies/rules, and (b) identify family communication behaviours that support or hinder home-language maintenance and multilingual language/literacy acquisition, and

(Phase 2) uses the outcomes of Phase 1 to develop and evaluate an evidence-based communication program/playgroup, that can be implemented by Fijian-speaking caregivers (professionals/parents) to create communication rich learning environments where young Fijian children are encouraged to maintain their home language and culture during oral language and literacy activities. This program will be a scalable prototype that can be extended to support children of all linguistic backgrounds.

Phase 3 provides playgroup participants ongoing support to maintain learnings.

Must be no more than 150 words

2.3 Project rationale and context *

New evidence indicates that maintaining home language(s) can have a positive impact on children's subsequent communication, academic and social outcomes and does not negatively impact children's English speech, language and literacy development. However, children must have a level of competency in all their languages before the advantages of multilingualism can be realised (Clarkson, 2007). In multilingual environments, children must have rich, consistent exposure to competent speakers of each language in order to develop multilingual language competency and cultural connection to community. Children who enter formal schooling from these communication rich multilingual environments, that is with previous consistent exposure to positive speech, language, and literacy experiences, are at an advantage compared to children from communication impoverished environments. There is evidence that this advantage continues and may grow stronger as children get older. Thus, all children from an early age require exposure to diverse language and literacy resources to support their multilingual oral and written communication development.

The aim of this study is to identify language socialisation (LS) practices of caregivers of Fijian children prior to school entry and to use this knowledge to develop a sustainable language enrichment training program for Fiji caregivers. The project will work collaboratively with existing service providers, early childhood educators, local community groups, and caregivers in 10 urban, rural or remote Fijian communities to identify suitable Fijian early childhood education (ECE) champions for training in administering an evidence-based home-language and literacy enrichment programme. These ECE champions will then identify and implement culturally appropriate activities that maximise everyday communication and literacy learning with groups of 20 community caregivers. Child, parent, teacher, and environmental outcomes will measure playgroup participant's success at identifying and creating language and literacy rich learning environments that support children's communication and cognitive development.

Word limit of 300 words.

2.4 Project activities *

Pre-project (July 2023-Dec 2023): Project advisory group consultations, and necessary approvals (e.g., ethics).

Stage 1 (Jan-Mar 2024): Phase 1 Survey completion. Phase 2 Talanoas (focus groups) and identification of 10 ECE Communication Playgroup champions)

Stage 2a (Apr 2024): Phase 1 Survey analysis.

Stage 2b (Apr 2024): Phase 2 Communication Playgroup Training Program development with

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Communication Playgroup Champions.

Stage 3 (Jun-Sep 2024): Phase 2 Communication Playgroup Implementation. Champions supported to roll out the training to small groups of up to 20 caregivers in each of the original communities.

Stage 4a (Oct - Dec 2024): Phase 2 Communication Playgroup outcome analysis.

Stage 4b (Jan 2025-Jun 2026): Phase 1 and 2 project reporting and publication.

Post-project (Oct 2024 onwards): Communication Playgroup maintenance - Scheduled periodic follow-up with ECE champion with a facilitator from FHO speech pathology team and/or CSU CI.

Word limit of 150 words.

The project for which the organisation is seeking funding is *

A new activity An existing activity

Age of individuals the project in this application primarily aims to assist *

Early childhood - under 6

The project in this application primarily assists people with the following conditions *

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> Alzheimer's disease | <input type="checkbox"/> Cardiovascular disease | <input type="checkbox"/> Heart Disease | <input type="checkbox"/> Multiple sclerosis |
| <input type="checkbox"/> Arthritis/Osteoporosis | <input type="checkbox"/> Cerebral palsy | <input type="checkbox"/> Kidney disease | <input type="checkbox"/> Myeloproliferative diseases |
| <input type="checkbox"/> Asthma | <input type="checkbox"/> Cystic Fibrosis | <input type="checkbox"/> Lupus | <input type="checkbox"/> Parkinson's disease |
| <input checked="" type="checkbox"/> Autism spectrum disorder | <input type="checkbox"/> Deafness or hearing impairment | <input type="checkbox"/> Mental health disorders | <input type="checkbox"/> Not applicable |
| <input type="checkbox"/> Blindness or vision impairment | <input type="checkbox"/> Diabetes | <input type="checkbox"/> Motor Neurone disease | <input checked="" type="checkbox"/> Other: Communication delay and/or disorder |
| <input type="checkbox"/> Cancer | <input type="checkbox"/> Eating disorders | | |

Select no more than 2 options. If your application does not fit into one of the available options, please select 'not applicable' or 'other'. Selecting 'not applicable' or 'other' will not make your application ineligible.

The most relevant condition to this application is? *

Other: Communication disorder

Which of the following groups does your project primarily aim to benefit?

Please select up to two, and list them in order of affiliation (1 being most closely aligned).

1. *

Other: Children at risk of communication delay or disorder

If your application does not fit into one of the available options, please select 'other.' Choosing 'other' will NOT make your application ineligible.

2.

Low socioeconomic individuals and families

The demographics of the group that the project in this application relates to *

Culturally and linguistically diverse individuals, families or communities

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Is the organisation Aboriginal or Torres Strait Islander led?

Yes No

Only required if Aboriginal and Torres Strait Islander people was selected above.

The project in this application primarily aims to assist *

Women and girls Men and boys Gender Diverse Individuals Not specific to any one group Not applicable

Have you applied a gender lens/analysis to the project? *

Yes No Don't know

Answer 'yes' if your project is specifically designed to improve opportunities for women and girls, or you think this may occur as a side benefit to your activity. If your project does not address gender inequity, please select 'no.' This will NOT make your application ineligible.

If yes to the above, please provide details.

Traditional, cultural practices in Fiji promote gender roles where caregiving has been imposed upon women and girls. This limits the ability to seek employment, pursue and complete secondary education and participate in higher education, professional development or training. Over 90% of caregivers in Fiji are women and girls who are mothers, grandmothers, siblings or professional caregivers

and child minders. Access to the communication programme for caregivers will ensure that women and girls are empowered to better support their children, siblings and students through an evidence based training. The programme will also seek to identify intersectional barriers in access to resources for caregivers and support resource mobilization and access to information. Providing a safe space to share views will also enable women and girls to speak of the common barriers and challenges they face within communities in order that they may be documented and presented in the project report.

Word limit of 150 words. What will you do to address gender inequity and what changes do you expect will occur as a result?

How are you measuring against the gender lens/analysis?

Gender and other demographic variables will be collected at participant enrolment and tracked against participant retention figures at each project stage. Outcome measures will include measuring change in parent communication behaviours pre- and post-training and cross-analysis in relation to gender.

Word limit of 150 words.

Does your project align with any of the Sustainable Development Goals? *

Yes

Select based on your project and not the organisation's mission and/or strategic priorities.

Which Sustainable Development Goals does your project best align with?

Please select up to three and list them in order of affiliation (1 being most closely aligned)

[List of Sustainable Development Goals](#)

1. *

Reduced Inequalities

2.

Quality Education

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

3.

Good Health & Well-Being

2.5 Indicate the approximate number of end beneficiaries (and intermediary beneficiaries) of the project

[Applicant Instructions \(Please read\)](#)

2.5.1 Number of end beneficiaries (not staff or volunteers) *

200

For example number of students, patients, youth, elderly.

2.5.2 Number of intermediary beneficiaries (organisational or non-organisational staff/volunteers)

16

For example number of teachers, doctors, youth workers, volunteers, charity staff, researchers.

2.5.3 Please provide details about the end beneficiary count estimation (2.5.1)

The project will empower early-childhood-teachers with the skills and resources to annually train new and continuing parents/guardians of children in their care. Initially this will involve 10 teachers and 200 caregivers. However, applying a train-the-trainer model will increase the long-term number of beneficiaries as early-childhood-educators repeat the trainings in future years. The project will also support Frank Hilton Organisation (FHO) staff development. Specifically, the two senior speech pathology academics that are leading the project will provide professional mentoring to FHO speech therapy staff so that they can continue to support the early-childhood-educators in the project beyond the project completion date and also run future trainings with new early-childhood-educators outside of the project timeline. Finally, the four researchers involved in the project will seek to extend the findings of this project to develop similar communication playgroups for children from different language, cultural, and contextual backgrounds in Australia and other Pacific countries.

Word limit of 150 words. Who are the end beneficiaries, statistical justifications etc.

2.6 For the end beneficiaries above (2.5.1), what is the likelihood that any given beneficiary will be significantly influenced by the project, with respect to the underlying problem? *

- It is virtually certain that any given beneficiary will be significantly influenced
- There is a high probability that any given beneficiary will be significantly influenced
- There is a moderate probability that any given beneficiary will be significantly influenced
- It is possible that any given beneficiary will be significantly influenced

Choose one option. See Applicant Instructions hyperlink above for the definition of the Underlying Problem; educational deficits, incarceration, addiction, mental illness, disability, financial disadvantage, medical condition/illness, crime, disaster, violence, homelessness, unemployment, war/ its effects, or other (note carefully that the underlying problem is general not specific).

2.7 For those significantly influenced end beneficiaries above (2.6), what level of relief is expected to be experienced with respect to the underlying problem *

- The intervention offered will effectively eliminate the underlying problem
- The intervention offered will greatly reduce the underlying problem
- The intervention offered will help reduce the underlying problem
- The intervention offered will improve quality of life

Choose one option. See Applicant Instructions hyperlink above for the definition of the Underlying Problem; educational deficits, incarceration, addiction, mental illness, disability, financial disadvantage, medical condition/illness, crime, disaster, violence, homelessness, unemployment, war/

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

its effects, or other (note carefully that the underlying problem is general not specific).

2.8 List your project's expected outcomes and provide details on how you will measure these. Leave blank any fields that do not apply to your project.

Outcomes are the changes that will occur for the beneficiaries of your project. Generally outcomes can be framed as an increase or decrease in one or more of the following:

- Skills, knowledge, confidence, aspiration, motivation, (these are generally **immediate** or short-term outcomes)
- Actions, behaviour, change in policy (these are generally **intermediate** or medium term outcomes)
- Social, financial, environmental, physical conditions (these are generally **long-term** outcomes)

Refer to our [website](#) for further assistance on how to answer this question.

Intended outcome	Expected timeframe	Indicator	Measurement tool
Early-childhood-educators improved knowledge of classroom activities that will support children's multilingual communication development.	Immediate	Frequency of textual and extratextual utterances during dialogic shared book reading.	Emergent Literacy and Language Early Childhood Checklist for Teachers (ELLECCT; Weadman, Serry, & Snow, 2020)
Preschool environments will provide opportunity to support children's multilingual speech, language, and literacy development	Long-term	1) Richness of the language learning environment, (2) frequency of language learning opportunities in each language, (3) frequency of language learning interactions in each language	Communication Supporting Classroom Observation Tool (CSCOT; Dockerill et al., 2012))
Parent/guardian increased frequency of positive maternal responsive behaviours	Immediate	Frequency of four positive parental responsive behaviours which are associated with later child communication outcomes: expansions, imitations, responsive questions, and labels.	Maternal Responsive Behaviours Coding Scheme (MRBCS; Levickis et al., 2014)
Child attitudes to their multilingual communication improves pre- and post-intervention	Immediate	Pre- and post-intervention change in child's attitudes to speaking in each of their languages.	Speech Participation and Activity Assessment of Children (SPAA-C) Version 2.0 (McLeod et al., 2004)

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Word limit of 80 words.	See description above.	Word limit of 80 words. What will you use to measure this outcome, e.g. 'change in number of students completing high school from x to y'.	Word limit of 80 words. For example surveys, interviews, focus groups.
-------------------------	------------------------	--	--

2.9 There are risks associated with any project. List a minimum of 3 risks and accompanying mitigation strategies. *

1. Unexpected staff illness. Mitigated by the train-the-trainer model for the intervention study and the significant depth of skills in the research team who will be able to complete more than one role at any given time.
2. Natural disasters. Fiji is prone to natural disasters during their wet season (Nov-Apr). In-person intervention stages that require travel are scheduled June to September to minimise potential weather event disruptions.
3. Response bias in survey/ focus group responses. Fijians are known for their friendly and accommodating nature; however, they may be naturally wary of cultural outsiders. To reduce potential response bias of all kinds (e.g., acquiescence/social desirability bias), the research team is composed mostly of cultural insiders that have established trust in the early childhood educator and general community: Lavinia Tiko is Fijian, Ufemia Camaitoga is Fijian, Suzanne Hopf is Australian-Fijian, and Sharynne McLeod has worked with Suzanne on previous Fijian projects.

Word limit of 150 words.

FINANCIAL DETAILS

* indicates a required field

2.10 Funding sought from Perpetual

Amount requested from trusts managed by Perpetual *

\$97,067.00

The maximum amount is \$120,000 per application (unless otherwise advised). Applications above this amount may be marked ineligible.

Have you received funding for an IPAP project in the last three years? * Yes No

Is this project suitable for multi-year funding? * Yes No

Would your organisation be open to partial funding if Perpetual cannot fund the full amount requested? * Yes No

If your organisation was invited to apply for funding, please include the following:

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Organisations who are invited to apply for funding from a specific trust receive a separate email from Perpetual. If you did not receive an email invitation, this question does not apply to you.

Trust Name

Amount

Must be a dollar amount.

Reference Number

10 digit code provided in the invite email.

Was the invitation for single or multi-year funding?

Amount Requested Year 1

\$

What is the amount (in dollars only) of the total requested funds in the first year?

Amount Requested Year 2

\$

What is the amount (in dollars only) of the total requested funds in the second year?

Amount Requested Year 3

\$

What is the amount (in dollars only) of the total requested funds in the third year?

2.11 Income

Income refers to all funding confirmed, unconfirmed and in kind, for the project/program you are applying for. **Please note total income must equal total expenditure.**

Confirmed Funding

Confirmed \$

Confirmed Funding	Confirmed \$
	Must be a dollar amount.
Charles Sturt University	\$141,075.00

Unconfirmed Funding

Unconfirmed \$

Unconfirmed Funding	Unconfirmed \$
Unconfirmed funding is the shortfall amount your organisation is committing to seek from other sources	
IMPACT PAP2023	\$97,067.00

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

--	--

Total income * \$238,142.00
This number/amount is calculated.

2.12 Expenditure

Provide detail of expenditure for the project you are applying for. **Please note total income must equal total expenditure.**

Provide detail of expenditure	Expenditure \$
Academic salaries (CSU)	\$121,661.00
General salaries (Speech Therapist Fiji)	\$53,767.00
Fee for services (Interpreter/Translation)	\$11,000.00
Stores & provisions (Equipment/supplies/printing)	\$12,300.00
Travel (General travel and accommodation)	\$15,000.00
Catering	\$5,000.00
CSU Research office support	\$19,414.00
	Total: \$238,142.00

Total expenditure * 238142
This number/amount is calculated.

BANK ACCOUNT DETAILS

*** indicates a required field**

Provide bank details below. If your application is successful, funds will be transferred by EFT into the nominated bank account.

Bank Account *

Account Name: Charles Sturt
University
BSB Number: 062614
Account Number: 10386263

Must be a valid Australian bank account format.
Please double check these details before submitting.

Accounts receivable contact *

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

Ms Chontelle Dailey

Email *

research@csu.edu.au

Phone (business hours) *

(02) 6933 2578

USE OF INFORMATION AND CERTIFICATION

*** indicates a required field**

The information in this application form is collected by Perpetual Trustee Company Limited (PTCo), ABN 42 000 001 007, AFSL 236643 to assess your application for suitability to receive funding from trusts and endowments we manage or to assess whether your application may be suitable to disclose to an external organisation that approaches PTCo for potential projects or organisations to fund. If you do not provide information in the required fields your application may be deemed ineligible to receive funding from a trust or endowment we manage or contain insufficient information to be passed on to an external organisation. We may also use **aggregate and unidentifiable** application responses to determine sector trends, which we may share publicly.

The questions in the BANK ACCOUNT DETAILS section are designed to collect banking information for a Company. This information is collected to ensure payments are made to the correct bank accounts. We will be unable to make payment to your requested bank account unless you answer the questions correctly and completely.

We may disclose your personal information to outsourced providers supporting Perpetual's operations. You are entitled to access all personal information that the Perpetual Group holds about you.

We collect, use and disclose your personal information in accordance with our Privacy Policy, which includes details about how you may request access to and correct the information that we hold about you. Our policy also outlines our privacy complaints process. To review Perpetual's Privacy Policy please visit <https://www.perpetual.com.au/privacy-policy>. You can contact Perpetual's philanthropic services team via philanthropy@perpetual.com.au for more information.

Trustee companies such as Perpetual are regulated by the Commonwealth Corporations Act and supervised by the Australian Securities and Investments Commission. As a result, we are required to disclose certain information to our clients (such as beneficiaries of charitable trusts) about our services in a [Financial Services Guide \(FSG\)](#).

Organisation Name *

Charles Sturt University

*

I/we agree to the delivery of disclosure documents, such as the FSG, electronically including via electronic mail or Perpetual's website please visit <https://www.perpetual.com.au/Privacy-Policy/Financial-Services-Guide>

2023 IMPACT Philanthropy Application Program

2023 IPAP Application

Application IPAP2023/0689 From Suzanne C. Hopf

Form Submitted 1 Dec 2022, 5:21pm AEDT

*

I/we consent to the information in this application being disclosed to an external organisation for the purposes of consideration for potential funding to the applicant

I confirm and agree that the information provided within this application form is accurate, true and correct, at the time of compilation and will be used for the purposes set out in the 'Use of Information and Certification' contained in this application form. *

Yes

I give consent to be contacted from time to time by Perpetual to share sector insights (including findings and insights from this application process), articles, event invitations and surveys? *

Yes

You can opt out from receiving any of the above communications at any time.